

## Partner



VMware is the global leader in virtualization solutions on which customers of all sizes are relying. Through our membership in the VMware Partner Network your company can benefit from market leading virtualization solutions combined with award-winning programs designed to enable, distinguish and reward you.



The market demand for open source solutions continues to grow - and so does Red Hat's reputation as the leading global provider of open source expertise, support, and services. This growth creates opportunities for partners who want to provide quality design, integration, implementation, and on-going management of Red Hat® and JBoss® enterprise solutions.



As Microsoft Registered Partner we are closely aligned with Microsoft in order to benefit from competitive advantages, which we can also provide for our customers:

- Advantage through knowledge about the latest technology

- Access to development technology and tools
- Permanent support



More than 15.000 solution providers already do business with Dell. Now, with Partner Direct, we're making it easier to work together. By working together, Dell and solution providers can solve today's most pressing customer concern: the complexity of IT.